

# Solutions CoLo-On-Demand



VIRTUS CoLo-On-Demand is a simple model for colocation where a customer's changing power demand requirements are matched in terms of billing and commitment.

**VIRTUS**  
Data Centres



## Solutions CoLo-On-Demand

CoLo-On-Demand has been created for customers who have differing power requirements for their equipment on a day-to-day basis and are looking for a quick and simple deployment for of a relatively small IT workload. This model also provides additional flexibility to the customer who is able to terminate the contract by giving a day's notice after the first month. This product is ideal for start-up organisations or for companies to test innovation development before committing to an Enterprise level of deployment.

CoLo-On-Demand can also be combined with Connectivity-On-Demand where the commitments, usage and terms can be closely matched for IP transit needs.

### Footprint density

Standard rack densities from as little as 2kW through to 10kW per rack.

### Power billing

Based on the varied customer power demand profile during the month.

### Security

Provided at the rack level with individual locks as standard within the shared data hall.

### Commercial terms

CoLo-On-Demand simply requires an initial commitment of 1 month and a minimum demand profile of 2KW power per rack. After this initial month the customer is then able to vary their demand profile on a daily basis down to 0kW or up to a maximum of 10kW. The customer may also terminate their contract after the initial month by providing a single day's notice.

## The VIRTUS advantage

All of our colocation options benefit from the following standard features:

- Uptime Institute certified design – Tier III
  - Lowest total cost of service in London
  - 24/7/365 onsite security and customers support
  - Access controlled Entry/Egress and CCTV
  - Power delivered via shared iPDU's configured 2N
  - Cooling delivered via shared cooling units configured N+1
  - Power SLA delivered on rack (plug-set) level
  - Multi-point VESDA Fire Detection system
  - Marioff 'Hi-Fog' Fire Suppression system
  - Building Management and Power Monitoring Systems
  - Access to the VIRTUS Intelligent Portal (VIP) with full DCIM capability. The VIP is a web tool which offers customers the same level of control over their data centre deployment as if it was their own data centre
  - The VIRTUS Market Place provides customers with an easy way to find, discover and connect to the VIRTUS ecosystem of best-of-breed partners and suppliers
- Full range of interconnect options
    - Dark fibre
    - Ethernet
    - IP
  - Public and Private Cloud solutions
    - Direct access to Amazon Web Services and Microsoft Azure
  - Internet Peering with the London Internet Exchange (LINX)

